

The logo for the Delaware Economic Development Office features the word "Delaware" in a large, elegant, black cursive script. Below it, the words "ECONOMIC DEVELOPMENT OFFICE" are written in a smaller, black, all-caps sans-serif font, spaced out evenly.

ECONOMIC DEVELOPMENT OFFICE

## **NEWS RELEASE**

### **Manufacturing Company Expands Operations in Delaware**

*Baltimore Aircoil Company Awarded Grant from the State*

**DOVER, Del.** (September 10, 2009) – Baltimore Aircoil Company, a worldwide manufacturer and marketer of heat transfer and ice thermal storage products, is expanding in Delaware with help from the state. The Delaware Economic Development Office awarded BAC a performance-based grant for \$166,000 to assist the company in expanding its manufacturing operations in Milford, Del. The investment will create 83 new jobs over two years.

Governor Jack Markell and DEDO Director Alan Levin joined Plant Manager Greg Lowman to make the announcement today in Milford.

“Even in the midst of historic challenges in our economy, my administration continues to support Delaware’s existing companies grow and expand” said Governor Jack Markell. “By investing in successful businesses like Baltimore Aircoil Company, we are supporting the health and vitality of our local communities, as well as creating jobs now and for our future.”

“Baltimore Aircoil has been a significant employer and manufacturing presence in the town of Milford and the state of Delaware for more than three decades,” said Alan Levin, director of the Delaware Economic Development Office. “We are pleased to help the company grow again, which will now establish the facility as the largest BAC operation in the United States.”

Baltimore Aircoil Company, a division of Amsted Industries, is headquartered near Baltimore, Md., with wholly-owned manufacturing operations, joint ventures and licensees around the world. BAC also plans to make a capital investment of \$1.3 million in the Milford facility to include office renovations, a new truck entrance, expanded parking, expanded finished product storage yard and new equipment.

The expansion is the result of the company’s decision to relocate its operations from Illinois to Milford, as well as to an existing California plant. The Milford plant will service customers east of the Rockies in both the U.S. and Canada. When the expansion is complete, the Milford facility will have the largest capacity for BAC in North America and produce 60 percent of all North America volume.

“BAC is excited about its expansion in Milford and the new opportunities it brings to our business, our employees and their families, and the community,” said Greg Lowman, BAC Milford plant manager. “We greatly appreciate the assistance provided by the state of Delaware, and the support given by the

Governor and legislature. We look forward to many years of continued growth and success here in Milford.”

Baltimore Aircoil Company has a proven record of maintaining its commitment to the state of Delaware. BAC was awarded grants in 2002 and 2003 for retention and expansion efforts, respectively. Together, the investments totaled \$410,000.

For more information about how to apply for a job with Baltimore Aircoil Company, please contact BesTemps (Seaford Office) at 302-629-4357.

**About the Delaware Economic Development Office**

The Delaware Economic Development Office is an executive state agency responsible for attracting new investors and businesses to the state, promoting the expansion of existing industry, assisting small and minority-owned businesses, promoting and developing tourism and creating new and improved employment opportunities for all citizens of the State. DEDO is a Certified Economic Development Organization, accredited by the International Economic Development Council. Visit [dedo.delaware.gov](http://dedo.delaware.gov).

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