

Manufacturer to Relocate Sales Operations to Delaware

DELMAR, Del. (November 2, 2011) – Thompson Pump, a manufacturer of engine-powered portable pumps, will relocate its Pocomoke City, Md. sales and service operations to a newly leased space in Delmar this week. The company will employ 5 full-time workers at the 2,500-square-foot facility, located at 38190 Old Stage Road.

The move was facilitated by Senior Advisor John McClellan of The McClellan Team and Sperry Van Ness – Miller Commercial Real Estate in Salisbury, Md. The property was leased from SQ FT LLC. The remaining portion of the building is occupied by B&D Electric.

The Delaware Economic Development Office worked with the real estate firm to attract the company to Delaware. The new location was selected for its large yard area and convenient access to its customers in Delaware and Eastern Maryland.

“We are excited that Thompson Pump has chosen Delaware as its new home,” said DEDO Director Alan Levin. “This national company has an outstanding reputation in its industry and is a welcome addition to the Sussex County community.”

The new facility in Delmar will feature on-site service, readily available pumps, equipment and related supplies to serve the company’s customer needs across the region.

“We worked with John McClellan and conducted a very thorough search of the region,” said Jim Perry, director of Real Estate for Thompson. “We require a large secure yard area to accommodate our large pumps and supplies. It was a challenging assignment to secure but we are very pleased with our new location in Delmar. Our customers in Delaware and across Delmarva will have a more centralized location.”

Thompson Pump, based in Port Orange, Fl., is an industry leader in the development of high quality engine-powered portable pumps, ranging in size from 2 to 18 inches. Its pumps and equipment can be found in some of the most demanding applications in the areas of construction, by pass, dewatering, public works, municipalities, mining, sewer/lift stations, water/wastewater and agriculture. Thompson Pump’s products have assisted with well-known emergencies, including the 2010 Deepwater Horizon oil spill in Gulf of Mexico and recent flooding along the Mississippi River.

John McClellan has been involved in real estate in the local market since 1987 and specializes in commercial and industrial real estate and tax deferred exchanges. He joined the Sperry Van Ness-Miller Commercial team in January 2007.

About the Delaware Economic Development Office

The Delaware Economic Development Office is an executive state agency responsible for attracting new investors and businesses to the state, promoting the expansion of existing industry, assisting small and minority-owned businesses, promoting and developing tourism and creating new and improved

employment opportunities for all citizens of the State. Visit dedo.delaware.gov. Follow DEDO on Facebook or Twitter @DEDOfgov.

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