DELAWARE
ECONOMIC DEVELOPMENT OFFICE

Right Place. Right Size.

Joint Finance Committee

February 8, 2016

- **Business Attraction**
- **Retention**
- **Expansion**
- **Provide Guidance**
- **Educational Business Events**
- **Desirable Tourist Destination**

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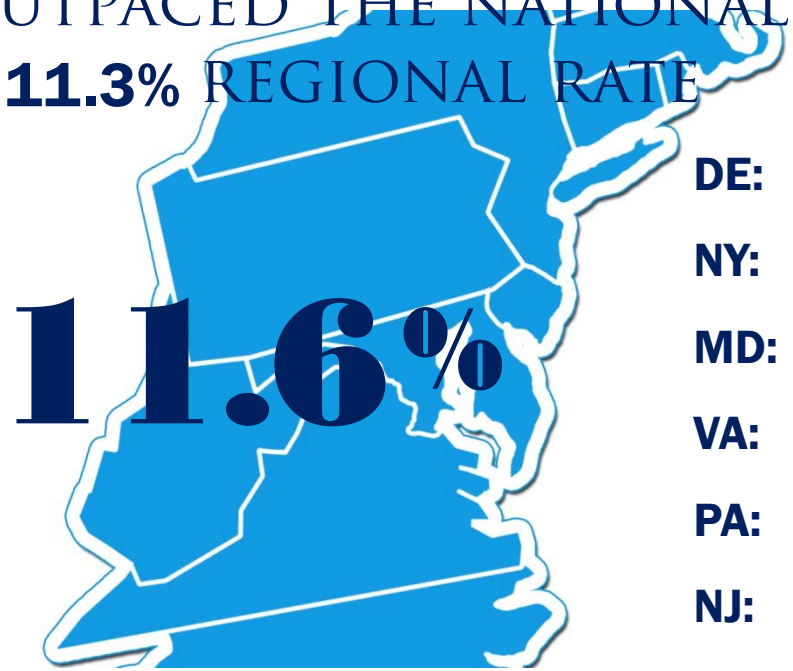
- **Seek new projects**
- **Develop innovative programs**
- **Oversee and administer collaborative agency initiatives**

Delaware's job growth has clearly outpaced the national and regional rate

US: 11.3%



DE: 11.6%

NY: 11.0

MD: 9.5

VA: 7.1

PA: 6.5

NJ: 6.4

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OPEN
100%
DELAWARE
Job Creation Index
RANKS
4TH
IN THE
NATION
#1
IN THE
REGION

EnviroKure
Liquid Organic Fertilizer

12
NEW JOBS

PROXIMITY
P
MALT

23
NEW JOBS

AB GROUP packaging

SOLENIS
Strong bonds. Trusted solutions.

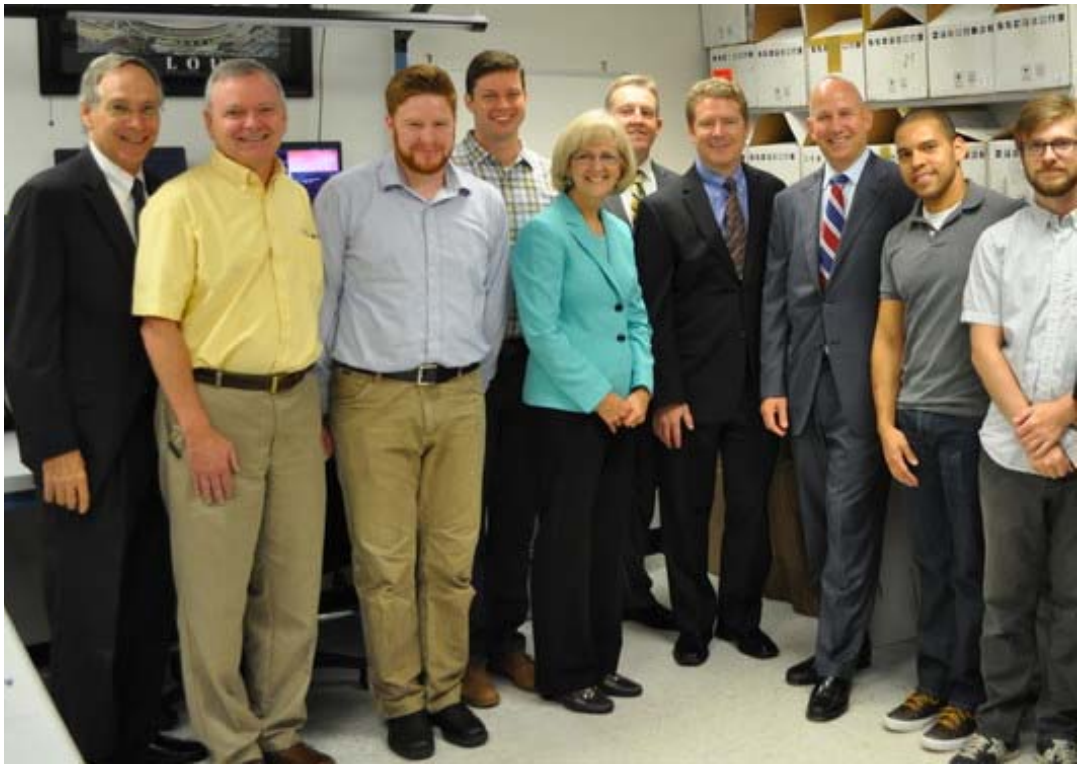
ZACROS

87
NEW JOBS

122
NEW JOBS

154
NEW JOBS

In the last two fiscal years Governor Markell and DEDO visited 350 Delaware businesses.



Additionally, DEDO's Business Development team has toured over 450 businesses; consulted over 1,300 businesses and entrepreneurs; and attended over 540 community events.

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DELAWARE

CRODA

Innovation you can build on™

30
NEW JOBS

RETAINING
47

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JPMorganChase

1800
NEW JOBS BY 2019

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Nearly 28% of the 67,000+ individuals employed by Delaware's top 20 private-sector companies

FINANCIAL SERVICES

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100%
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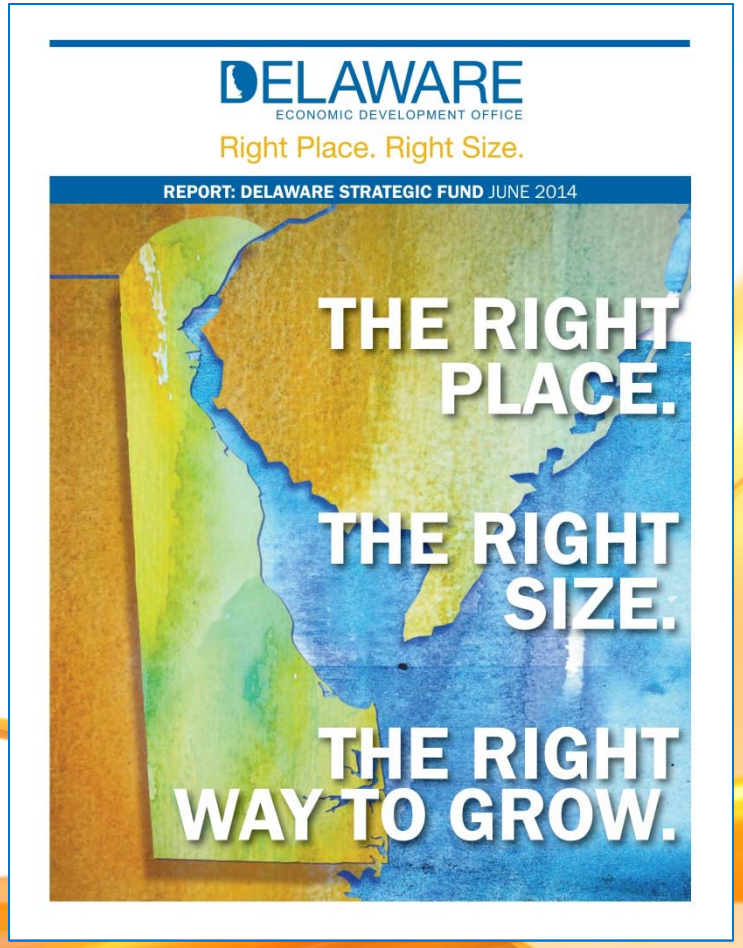
Over 3,000 acres of Delaware's cropland irrigated

AGRICULTURE



OVER 300 Loans

SERVICING 37 Outstanding Bonds

BALANCES totaling $737.9 M

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Our Active Portfolio of 115 Grants

CREATED

4,159 NEW full-time jobs

RETAINED

21,581 full-time jobs

EXCEEDING commitments by

6,559 jobs

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SMALL BUSINESSES AND ENTREPRENEURS

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STF Technologies LLC

Delaware Technical Innovation Program

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DELAWARE

One Million by One Million

The Delaware Economic Development Office, in partnership with One Million by One Million, is offering a unique opportunity for Delaware-based business entrepreneurs.

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Delaware Emerging Technology Center
GOVERNOR'S
ENTREPRENEURIAL
&
SMALL BUSINESS
CONFERENCE

SevOne

SevOne Welcomes
Governor Markell

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ENTREPRENEURIAL
&
SMALL BUSINESS
CONFERENCE

SevOne

DELAWARE'S DOWNTOWNS ARE CRITICAL TO THE STRENGTH OF OUR ECONOMY

USDA Rural Development

Committed to the future of rural communities.

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Main Street communities

Gained 230 businesses

Created 914 jobs

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Project Pop-Up

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NEIGHBORHOOD BUILDING BLOCKS FUND

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New Jobs Infrastructure Program

17 projects

$230 million
private investment

3,240 jobs
and thousands of construction jobs

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Delaware
Foreign
Trade
Zone
#99
THE RIGHT BUSINESS INVESTMENT

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Delaware workers who
have received customized training

9,400

Training grants
have increased by

35%

$1.3 million to 46 companies
company match ratio of 4:1

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Federal Research and Development Matching Grant Program

$2M in grants

Leveraging **$8M** of federal funds

Supporting **20** research projects

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OPEN
100%
DELAWARE
2008
$1.9B
6.9 million travelers
to
2014
$3B
8 million travelers

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OPEN
100%
DELAWARE
4th largest private employer
in the state of Delaware

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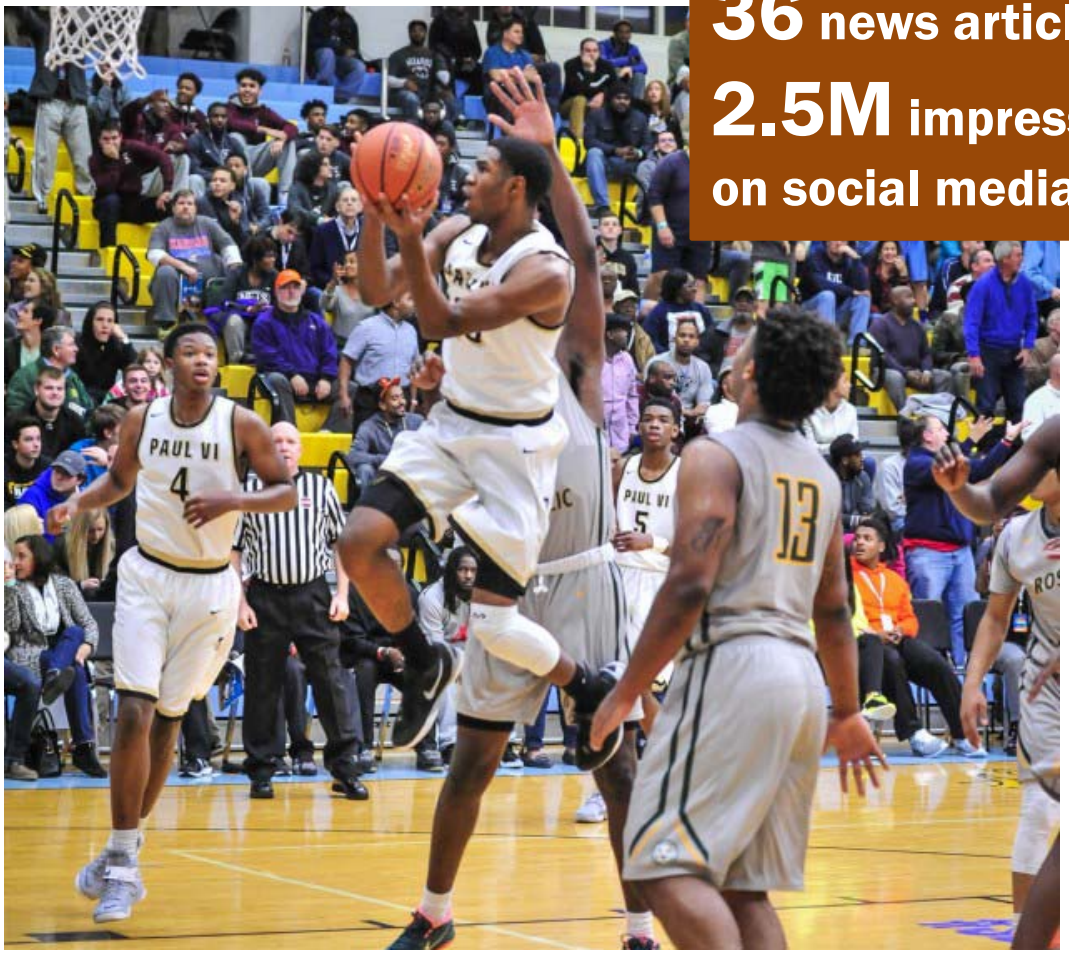
DELAWARE
Delaware
Endless Discoveries
VisitDelaware.com
$12.5M
Economic Impact



36 news articles

2.5M impressions on social media

SLAM DUNK TO THE BEACH

$1.7M

ECONOMIC IMPACT

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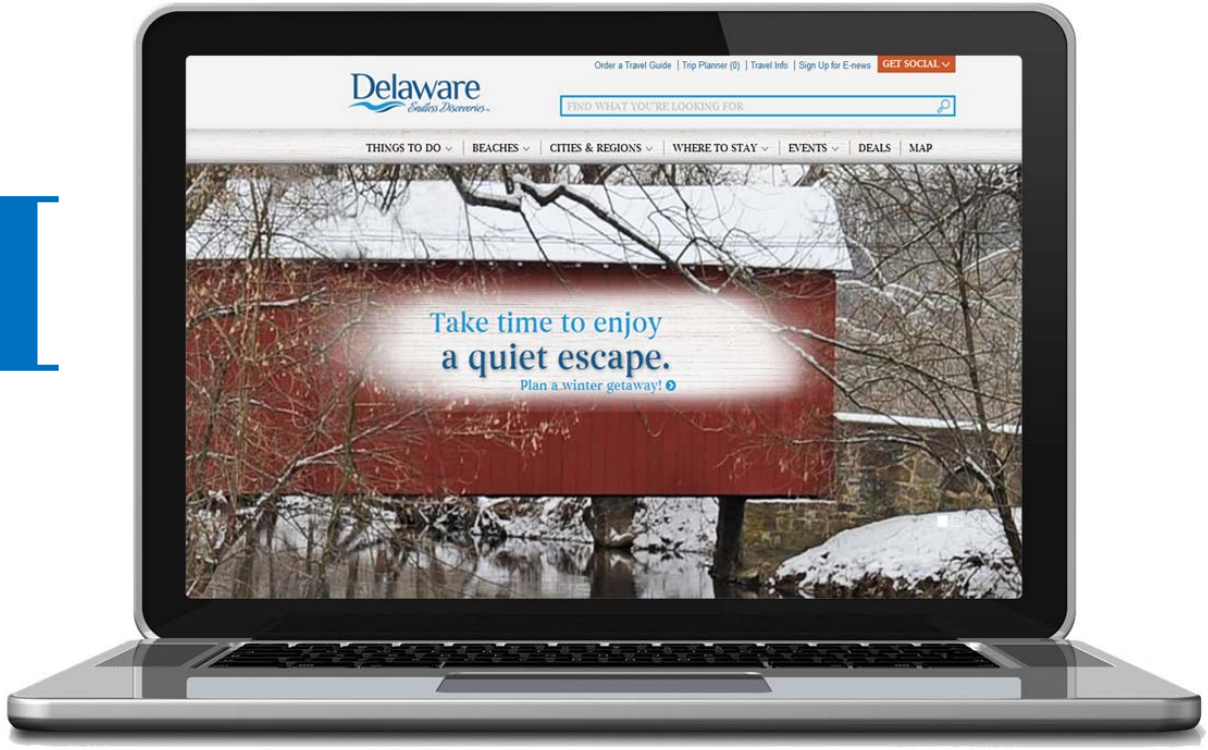
1.2M

VISITS


Order a Travel Guide | Trip Planner (0) | Travel Info | Sign Up for E-news
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Endless Discoveries
FIND WHAT YOU'RE LOOKING FOR
THINGS TO DO | BEACHES | CITIES & REGIONS | WHERE TO STAY | EVENTS | DEALS | MAP
Take time to enjoy
a quiet escape.
Plan a winter getaway!

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Delaware BEER WINE & SPIRITS TRAIL

Delaware OUTDOOR TRAIL

DELAWARE CULINARY TRAIL

Welcome to Delaware
Endless Discoveries™
Jack A. Markell, Governor

Delaware Endless Discoveries™ GEOCACHING TRAIL

DELAWARE HISTORY TRAIL

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KEEP DELAWARE MOVING FORWARD

DELAWARE
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FY 17 Operating Budget Request

General Funds

$2,928,600

Appropriated Special Funds

$5,976,400

Questions?